FY2024 Third Quarter
(Ended November 30, 2024)
Financial Briefing

Jan 10, 2025

RORZE CORPORATION
(Code： 6323)
https://www.rorze.com/ir

Disclaimer

Regarding forward-looking statements

The business forecasts and other forward-looking statements contained in this document are based on judgments made in accordance with information currently available for our company and do not constitute a guarantee or promise of the accuracy or completeness of such information. The forecast is also subject to change without notice due to changes in economic conditions, industry competition, markets and other systems.

Data included in this document are stated as follows

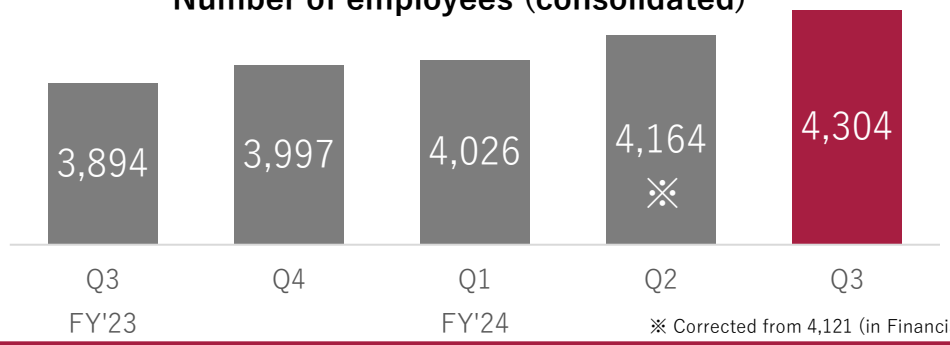
JPY values	:	Rounded down to the nearest unit
Percentages	:	Rounded to the nearest unit after calculated in units of 1 JPY
Fiscal year	:	Refer to the "fiscal year ended February 28, 2025" as "FY2024" or "FY'24,"
Accounting period	:	The accounting periods of the consolidated, head office, and domestic and overseas subsidiaries are as follows:

	Q1 (1st Quarter)	Q2 (2nd Quarter)	Q3 (3rd Quarter)	Q4 (4th Quarter)	Full-year
Consolidated・RORZE ・Domestic subsidiaries	Mar.～May.	Jun.～Aug.	Sep.～Nov.	Dec.～ The following Feb.	Mar.～ The following Feb.
Overseas subsidiaries	Jan.～Mar.	Apr.～Jun.	Jul.～Sep.	Oct.～Dec.	Jan.～Dec.

Company Profile

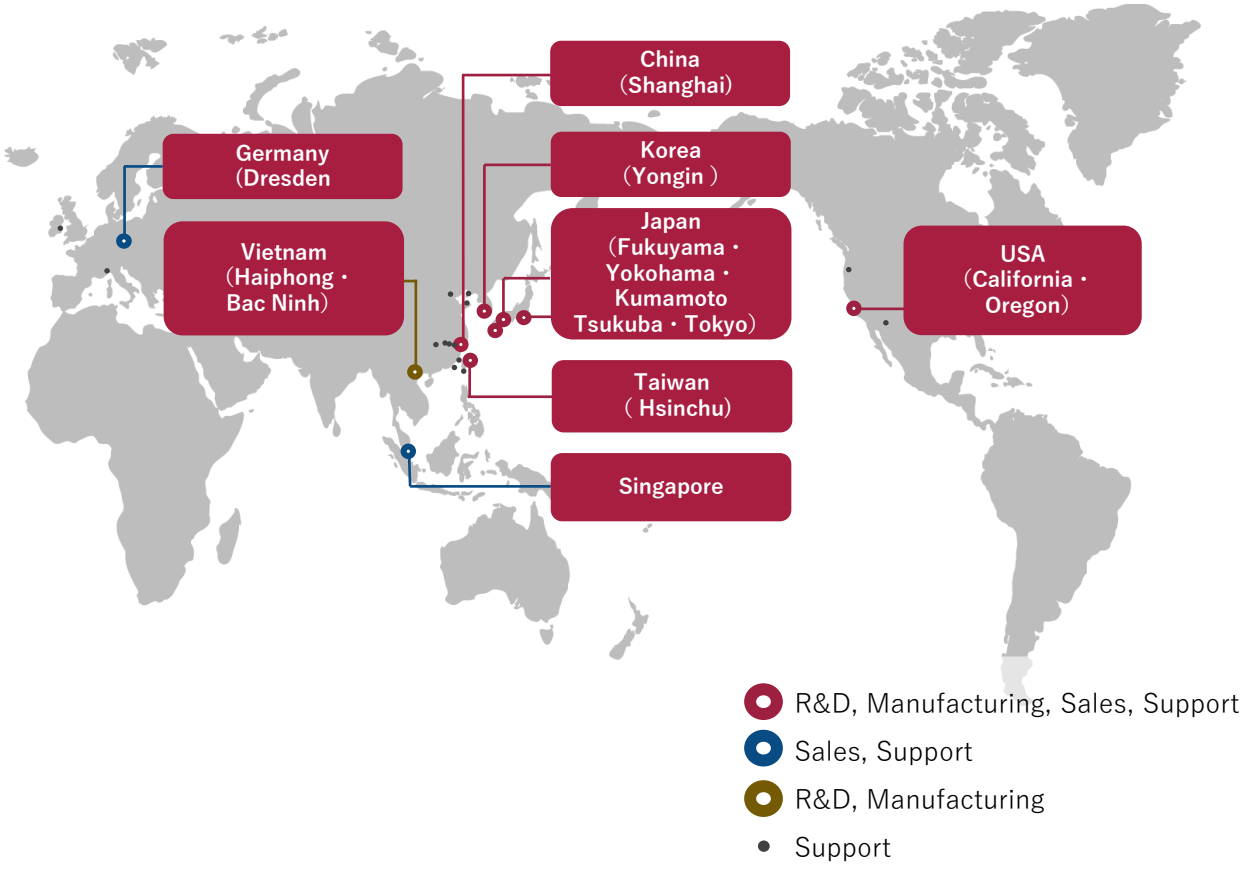
Name	RORZE CORPORATION
Listed Market	Tokyo Stock Exchange Prime Market (Securities code：6323)
Head Office	1588-2 Michinoue Kannabe-cho, Fukuyama-shi, Hiroshima
Establishment	March 30, 1985
Capital	982 million JPY
Business	Development, design, manufacturing, and sales of automation system for semiconductor/FPD production and life science automation products
Employees	Consolidated ： 4,304　Non-consolidated： 244 （As of November 30, 2024）
Locations	Japan：　Fukuyama・Yokohama・Kumamoto・Tsukuba・Tokyo Overseas：　USA / Vietnam / Taiwan / Korea / Singapore/ China / Germany

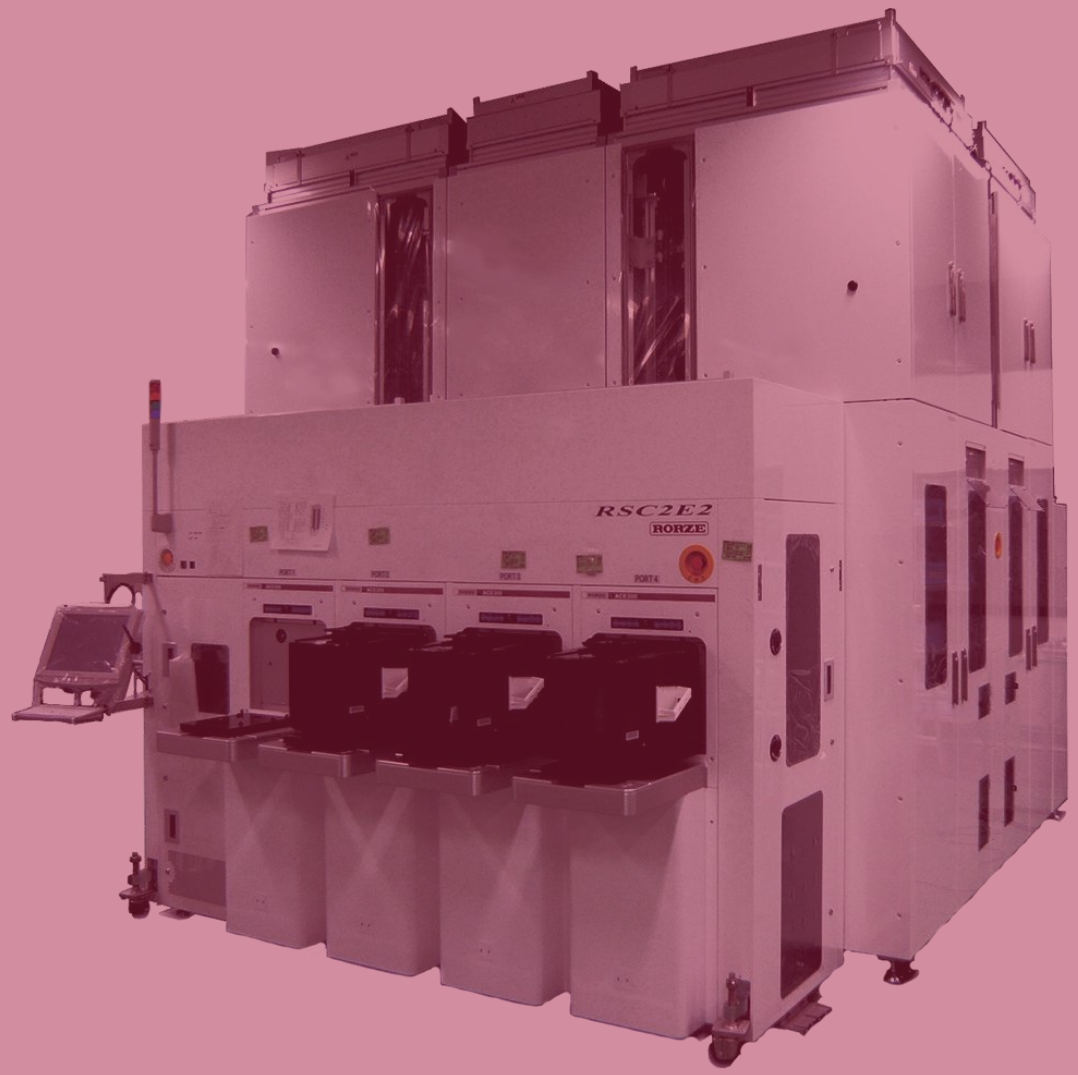
Number of employees（consolidated）



※ Corrected from 4,121 (in Financial Briefing FY2024 Q2)

Global Network





FY2024
Third Quarter
(March 1, 2024～November 30, 2024)
Consolidated Business Results

Summary of Q3 FY2024

The strong performance of Semi sales increased revenue and profit

		YOY
Net sales	**89,236** million JPY	+36.9%
Operating profit	**25,593** million JPY	+62.4%
Ordinary profit	**26,762** million JPY	+25.5%
Profit attributable to owners of parent	**19,708** million JPY	+27.3%

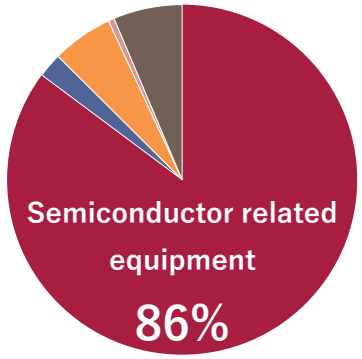
Exchange rate

(JPY/USD)

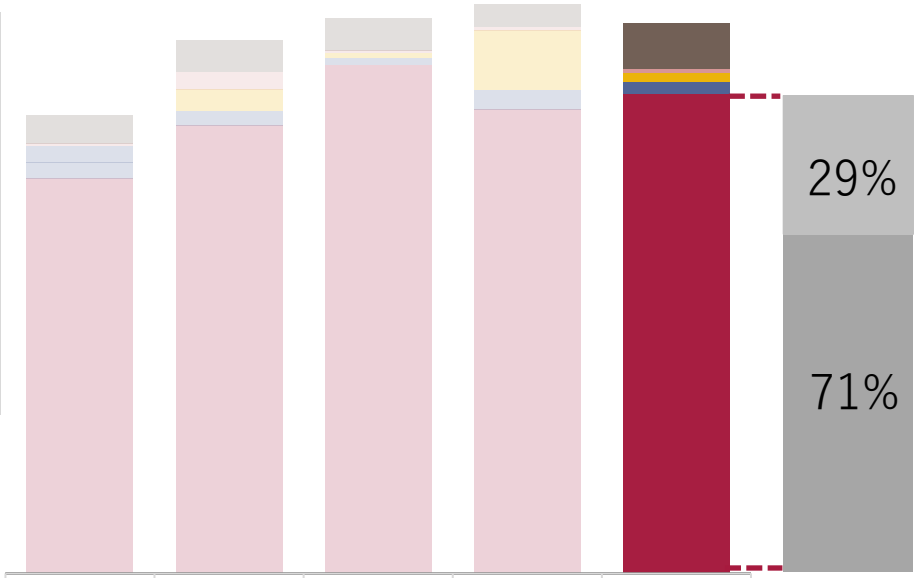
FY'24 Initial Forecast	FY'24 Q3	FY'24 Full-year Forecast
144	150	151

※Starting from FY2024, performance forecasts and actual results are based on the average rate for the period

Sale composition ratio



Quarterly Sales



(Million JPY)	Q3 FY'23	Q4	Q1 FY'24	Q2	Q3
Service/Parts ※	1,490	1,638	1,705	2,122	2,406
Life science	148	919	152	181	171
FPD	846	1,152	262	3,130	496
Analysis device	849	742	331	1,030	616
Semi	20,836	23,632	26,836	24,475	25,316

※ From FY2024, "motor control equipment" is included in "Service/Parts etc.".

FY2024 Q3 Business result

- Semi drove increases in sales and profits, despite profit decrease factors in investee related expenses and foreign exchange gains

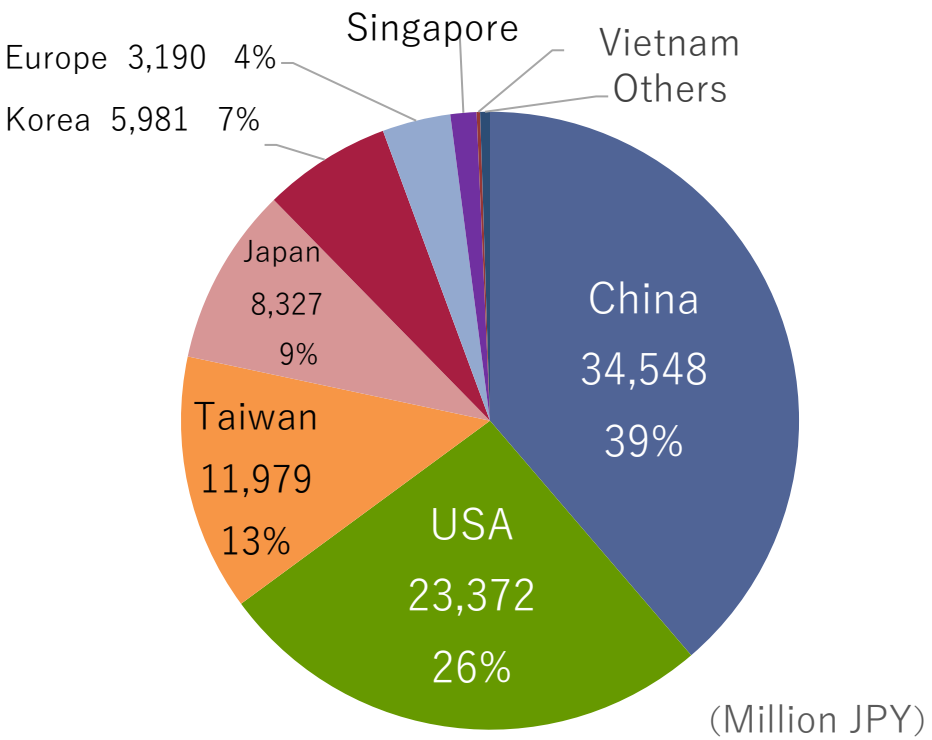
	FY'24 Q3 Achievements (Million JPY)	FY'23 Q3 Previous year (Million JPY)	YoY (%)	FY'24 Q4 Forecast (Million JPY)	FY'24 Q3 Progress rate(%)
Net Sales	89,236	65,162	136.9	120,784	73.9
Semi	76,628	55,313	138.5	102,399	74.8
Analysis device	1,978	2,370	83.5	3,841	51.5
FPD	3,888	2,561	151.8	6,511	59.7
Life science	506	300	168.2	1,300	38.9
※ Service/Parts etc.	6,234	4,616	135.1	6,732	94.1
Operating Profit	25,593	15,763	162.4	31,617	80.9
Ordinary Profit	26,762	21,326	125.5	31,518	84.9
Attributable to parent company shareholders Quarterly (current) Net Profit	19,708	15,487	127.3	22,916	86.0

※ From FY2024 , "motor control equipment" is included in "Service/Parts etc.".

RORZE

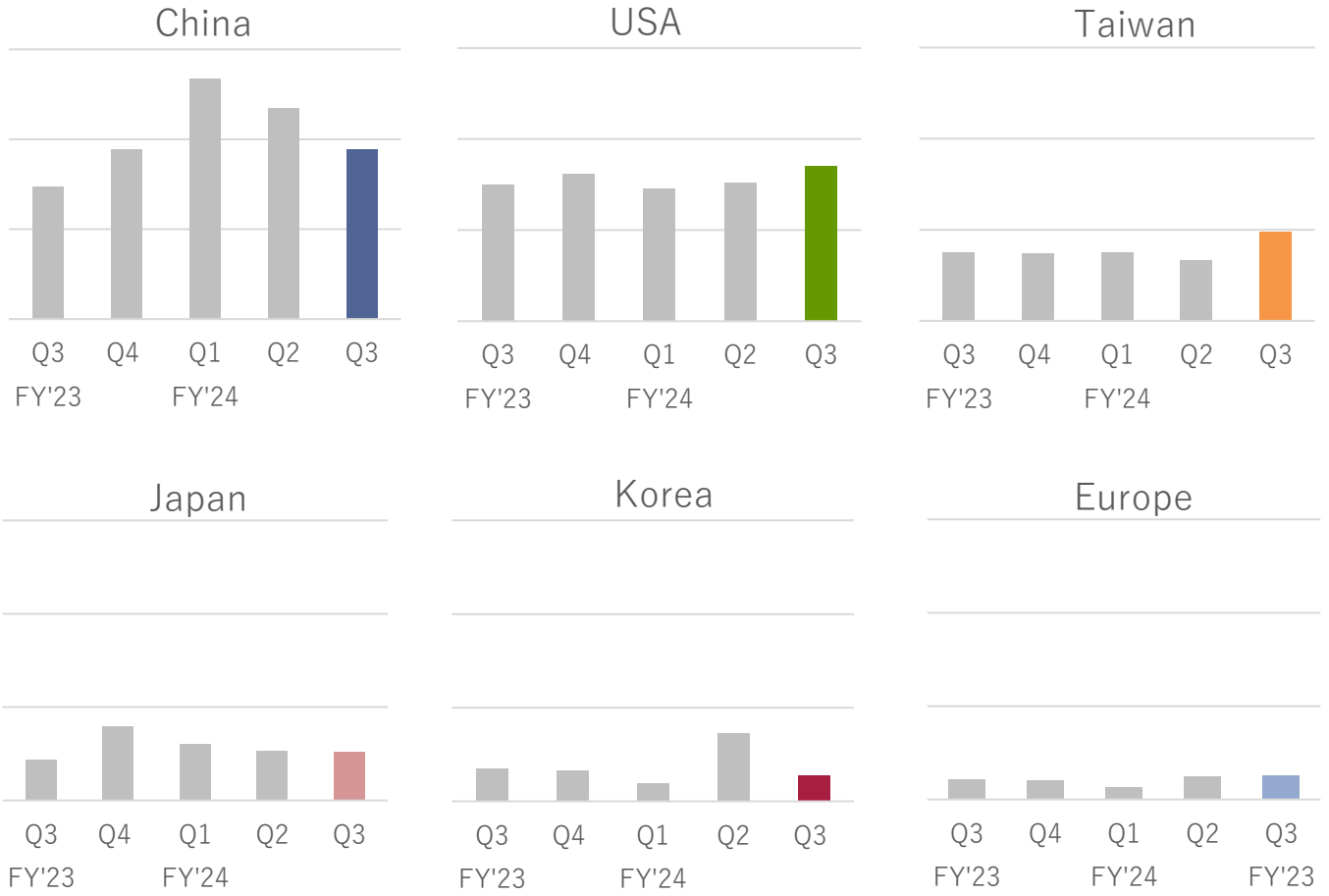
Net sales by regions

- Semi sales to China decreased but remained the top at 39%, sales to the US and Taiwan increased and sales to Korea declined by reactionary drop of FPD sales from Q2



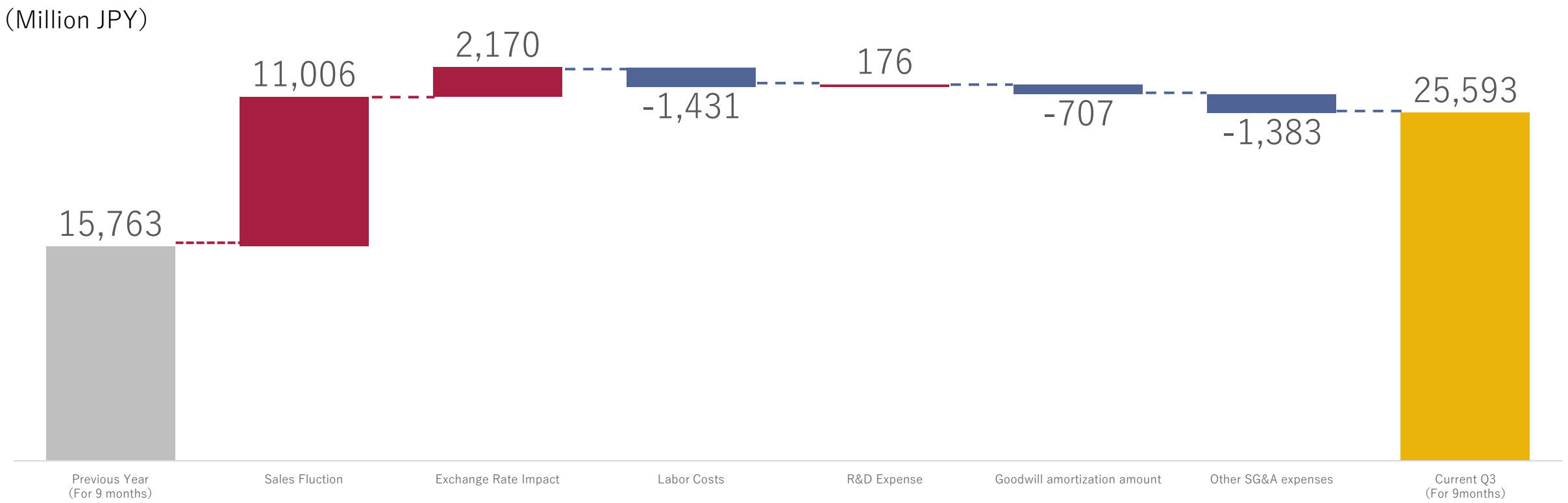
(Million JPY)

※ “Net sales by region” is calculated based on the head quarter of each customer locates



Operating profit drivers （Cumulative period）

- Higher Semi sales led profit increase while goodwill amortization increased



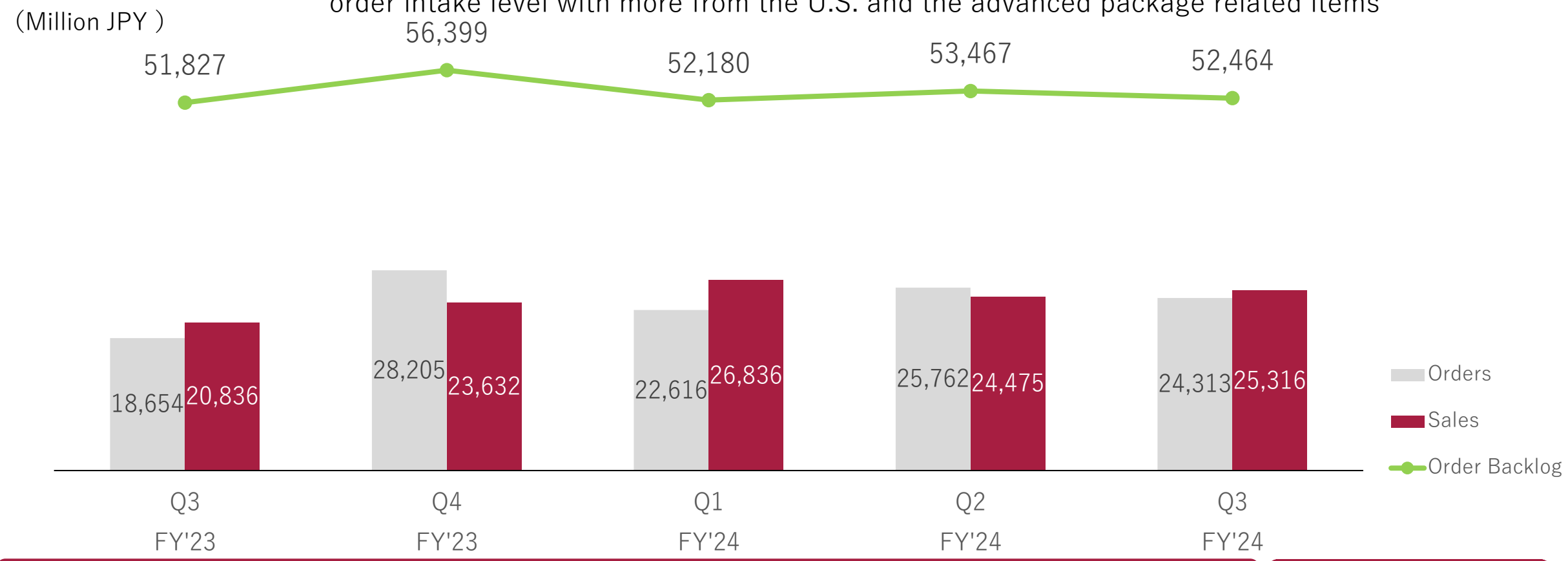
※ The impact of Nanoverse on consolidated operating profit：▲1,355 million JPY（ Goodwill amortization amount 707million JPY, Operating loss：647Million JPY）

Trends in orders, sales, and backlog

Semiconductor related equipment

・Sales amount increased QoQ, with sales growth to Taiwan and the U.S., while sales to China decreased

・Order amount decreased QoQ, with less from some customers in China, but still remained high order intake level with more from the U.S. and the advanced package related items



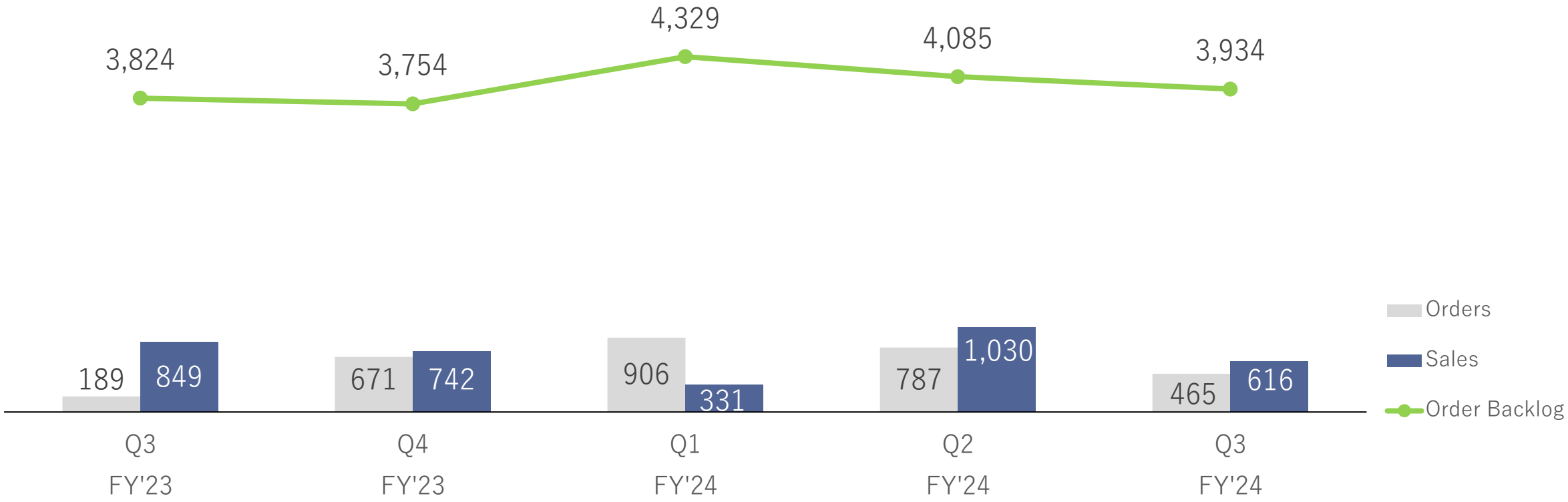
Trends in orders, sales, and backlog

Analysis equipment

・Sales amount decreased QoQ, due to delays in acceptance in China, while the commercial distribution to the customers in Europe and the US has been incorporated within our group and achieved steady shipment

・Order amount decreased QoQ, with the downturn from the previous orders for new factories in the U.S., while orders increased in China and Korea

(Million JPY)

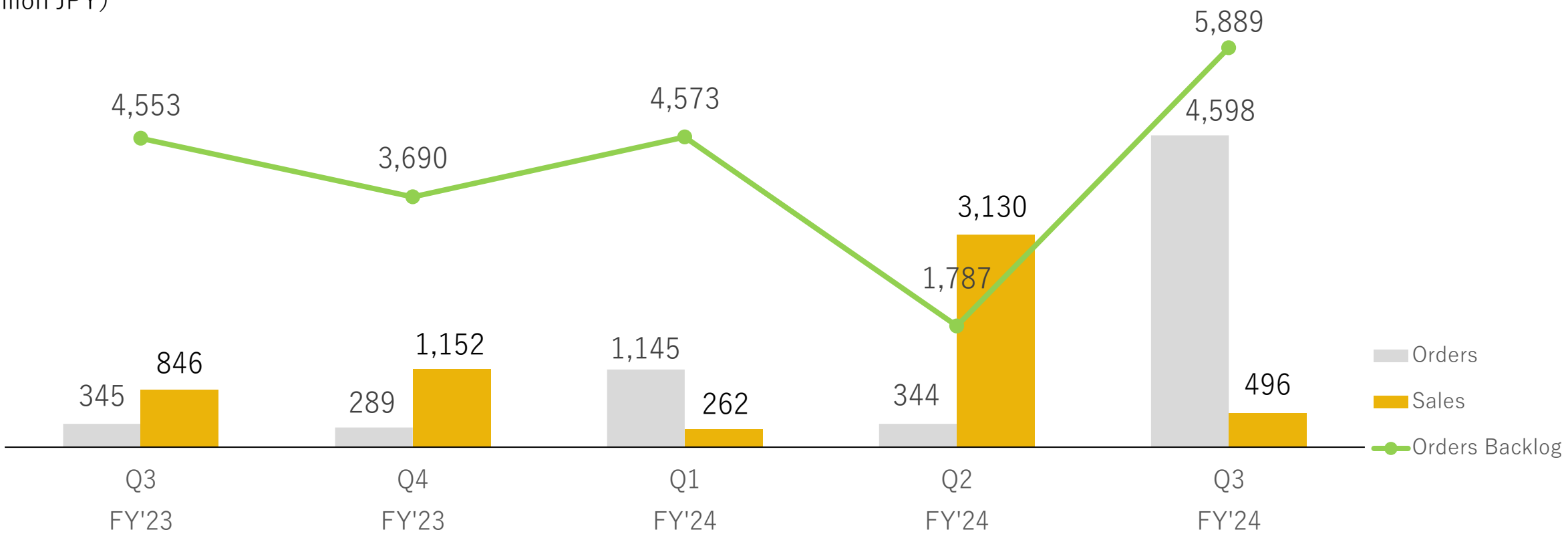


Trends in orders, sales, and backlog

FPD

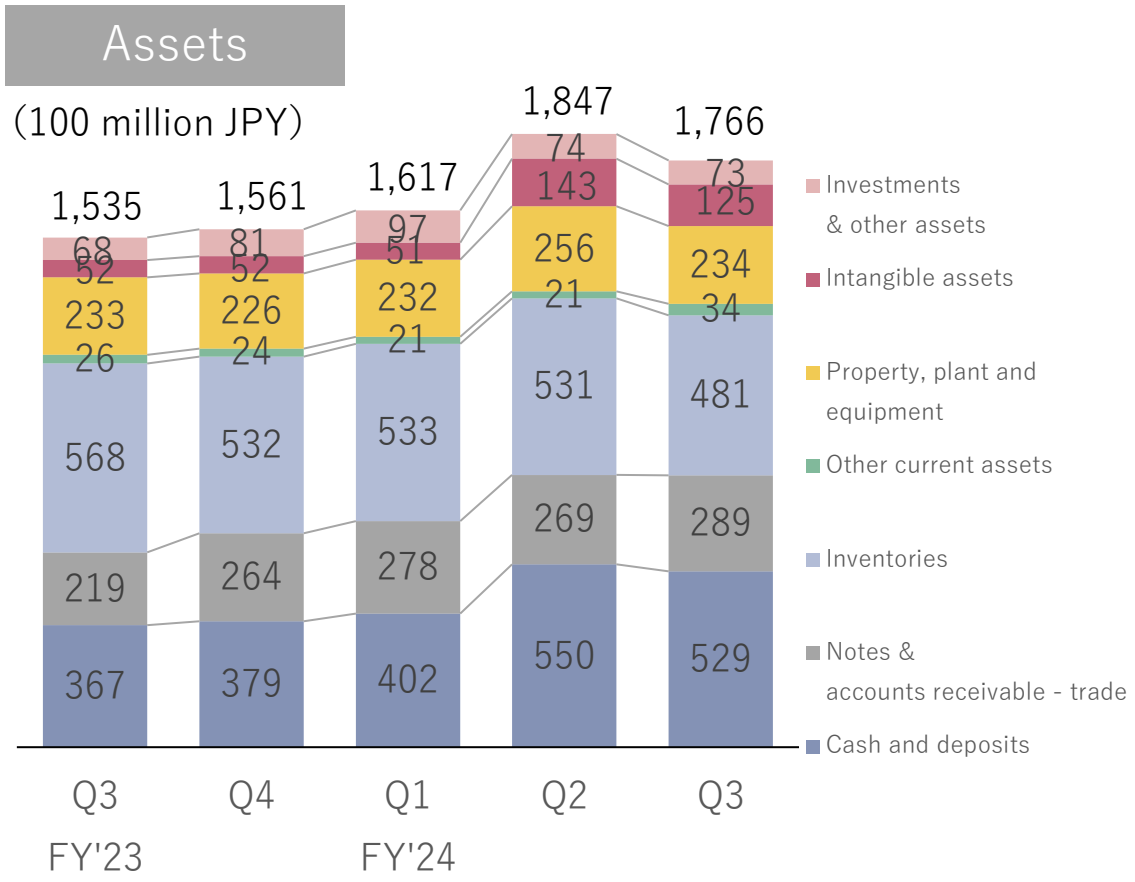
・Sales amount decreased as the result of the large substrate transfer system shipment in Q2
・Order amount included approx. 3.6 billion JPY in Q3 from a major customer in Korea

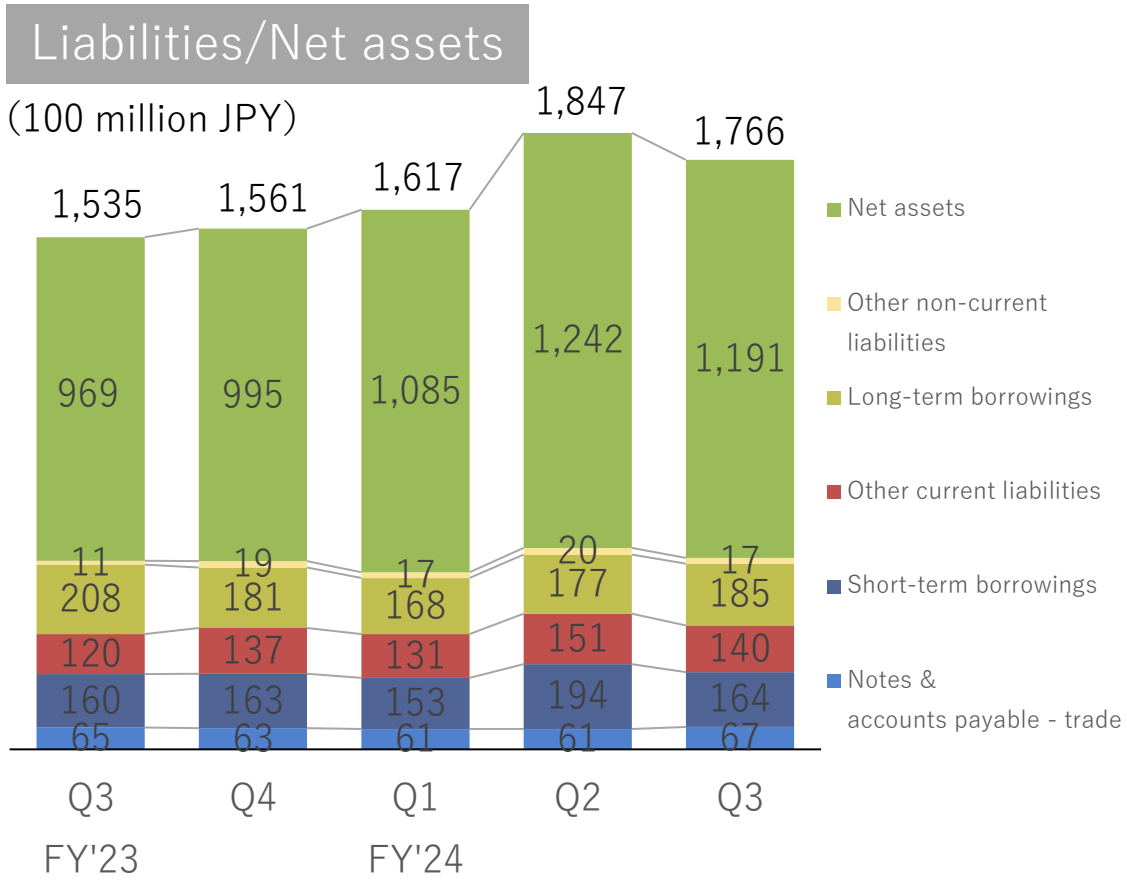
(Million JPY)

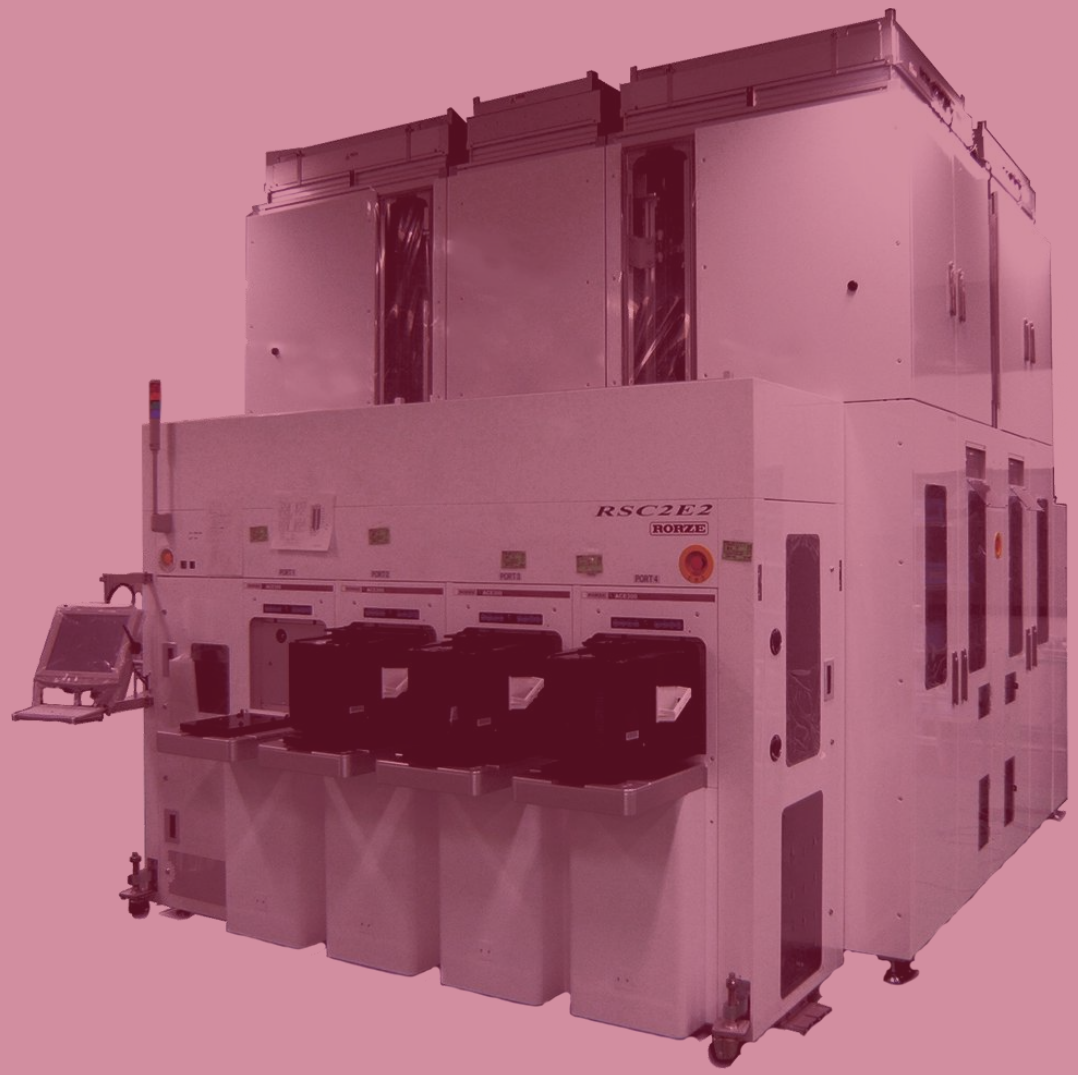


Consolidated balance sheet

- The decrease in raw material stock levels reduced the inventory assets







FY2024
Business Forecast

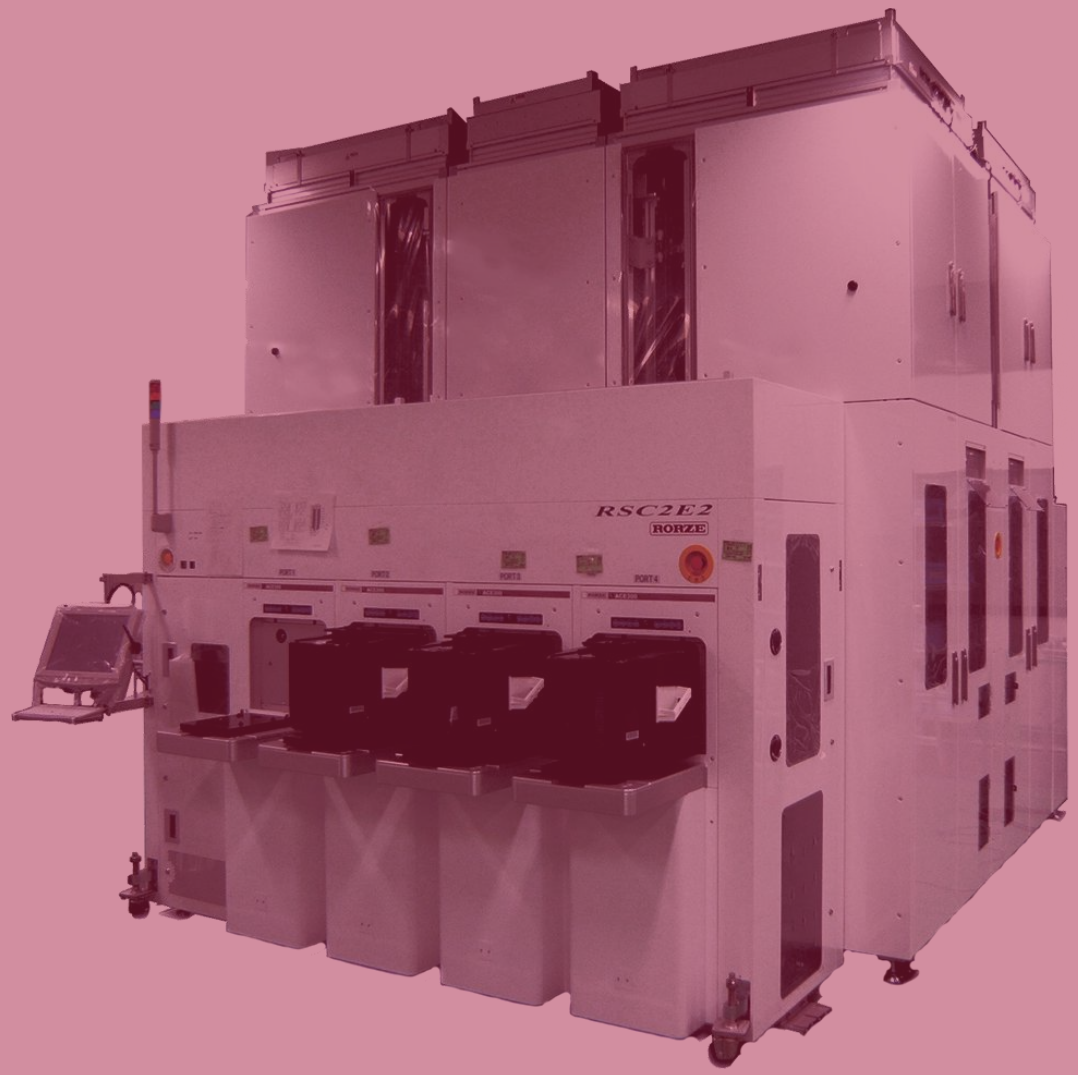
The Consolidated Full-Year Earnings Forecast for FY2024

	Q3 (Million JPY)	Full-year forecast (Million JPY)	Progress rate (%)
Net Sales	89,236	120,784	73.9
Semi	76,628	102,399	74.8
Analysis device	1,978	3,841	51.5
FPD	3,888	6,511	59.7
Life science	506	1,300	38.9
※ Service/ Parts etc.	6,234	6,732	94.1
Operating profit	25,593	31,617	80.9
Ordinary profit	26,762	31,518	84.9
Profit attributable to owners of parent	19,708	22,916	86.0

※ From FY2024 , "motor control equipment" is included in “Service/Parts etc.”.

- As Production recovery from the Typhoon in Vietnam, delays resolved in November , full line restored in December
- Semi sales mostly align with our initial forecast led by demand from China, the U.S. and Taiwan,
- Advanced packaging-related orders has increased steadily
- Considering core business performance, exchange rates and investee conditions, the full-year consolidated earnings forecast remains unchanged presently

※The U.S. trade regulation tightening against China by December is expected to have a direct impact to our products limitedly, only certain items such as spare parts under U.S. re-export regulations. However, indirectly other companies’ equipment affected by such regulation may cause shipment delays or fluctuations in demand for our products. Regulatory trends will be monitored closely.



References

Semi

RORZE

Unit


Atmospheric Robot


Aligner


Load Port

System


EFEM


Vacuum Platform

System


Wafer Sorter


N2 Purge Wafer Stocker

Equipment manufacturers(SPE)

Process equipment

Inspection equipment

End -user

Device manufacturers

Wafer manufacturers

RORZE

Advanced packaging line

Advanced packaging

Method for connecting chiplet to achieve higher device density and functionality expansion with a smaller footprint

■ Packaging on PCB

Front-end　One chip per wafer

Previous market for RORZE's handling equipment

Back-end　One chip per package

Packaging on PCB with mounter
(Communication between each semiconductor is conducted through the PCB)

■ Packaging on Silicon Wafer

Middle-end　Instead of packaging in back-end,

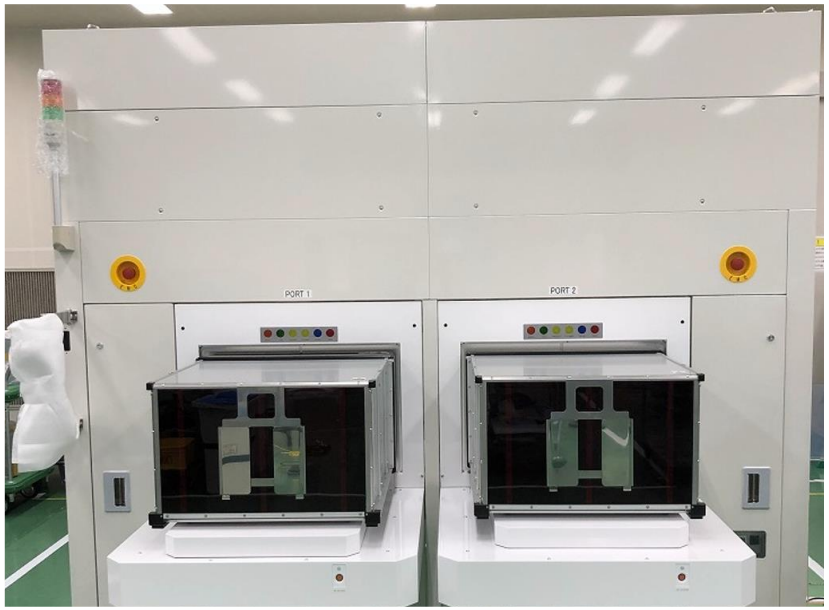
- Forming vertical holes that penetrate silicon by thinning the wafer
  (TSV：Through Silicon Via)
- **Stacking multiple wafers in 3D** on an interposer※

Expands new market, driving demand for RORZE's handling system
(Front-end＋Middle-end)

● Advanced packaging line
- Tape Frame Sorter
- PLP EFEM

※**Interposer**：A substrate that mediates the continuity of circuits on both sides through penetrating electrodes
(such as silicon interposer, glass interposer, and organic interposer)

Advanced packaging line



PLP EFEM





Tape Frame Sorter

Analysis device

IAS

Gas



GED_SEMI



GED_Q



GED



GPD

Chemical solution



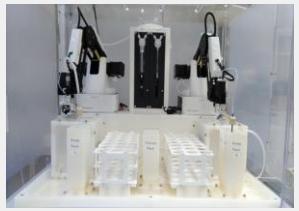
ASAS II



MSAG



CSI



ASDM

Wafer



Expert



LAGM/Expert LA

Semiconductor industry

- SPEs
- End-user
  - Device manufacturers
  - Wafer manufacturers

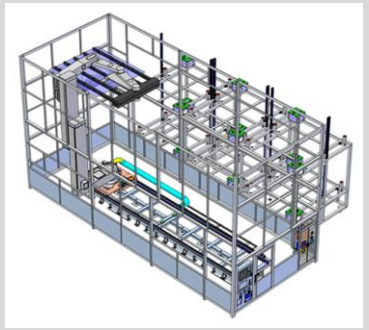
Other industry

- Research institution
- Environmental measuring
- Instrument manufacturer
- Chemical manufacturer etc.

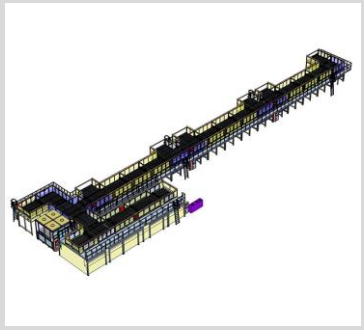
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FPD

RORZE SYSTEMS
(Subsidiary in Korea)



INDEX extra-large substrate transfer system



In-line returnable transfer system



Laser cutting equipment



Display module equipment



Cell type extra-large packing equipment

Front-end :

FPD manufacturers
Glass for FPD manufacturers

Back-end :

FPD manufacturers

Life science

RORZE Lifescience



Incubator
SCALE48



CO_2 Incubator with medium exchange function & cell imaging function
CellKeeper® II 48Plus



Mobile robot



Automatic medium exchange system
CellFarm(L)-360™



Scheduling software
Green Button Go™ ※
(※Product of Biosero)

Drug discovery, Regenerative medicine (universities, pharmaceutical companies)

RORZE

Thank you

